# **AMRELI STEELS LIMITED**

# REPORT FOR THE QUARTER & NINE MONTHS ENDED

31 MARCH 2016



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## **COMPANY INFORMATION**

Board of Directors	
Mr. Abbas Akberali	Chairman & Chief Executive Officer
Mr. Shayan Akberali	Managing Director
Mr. Badar Kazmi	Independent Director
Mr. Zafar Ahmed Taji	Independent Director
Mr. Mirza Qamar Beg	Independent Director
Ms. Kinza Shayan	Non-Executive Director
Ms. Mariam Akberali	Non-Executive Director

AuditCommittee	
Mr. Badar Kazmi	Chairman
Mr. Mirza Qamar Beg	Member
Ms. Kinza Shayan	Member

Human Resource and Remuneration Committee					
Mr. Zafar Ahmed Taji	Chairman				
Mr. Badar Kazmi	Member				
Mr. Shayan Akberali	Member				
Ms. Mariam Akberali	Member				

## Chief Financial Officer

Mr. Fazal Ahmed

## **Company Secretary**

Mr. Adnan Abdul Ghaffar

## Head of Internal Audit

Mr. Fraz Ahmed

## Auditors

Ernst & Young Ford Rhodes Sidat Hyder & Co. Chartered Accountants

## Legal Adivsor

Mr. Shamim Javaid Shamsi

A-102, Samina Avenue, Shadman No.2

North Karachi, Karachi

## Share Registrar

THK Associates (Pvt.) Limited 2nd Floor, State Life Builing-3 Dr. Ziauddin Ahmed Road Karachi

Bankers	
Al-Baraka Bank (Pakistan) Limited	Askari Bank Limited
Bank Al Habib Limited	Bank Al-Falah Limited
Bank Islami Pakistan Limited	Dubai Islamic Bank Pakistan Limited
Habib Bank Limited	Habib Metropolitan Bank Limited
MCB Bank Limited	Meezan Bank Limited
NIB Bank Limited	Soneri Bank Limited
Standard Chartered Bank Pakistan Limited	Summit Bank Limited
The Bank of Khyber	The Bank of Punjab
United Bank Limited	

## Registered Office

A-18, S.I.T.E, Karachi, Pakistan

Tel: +92-21-32587232-9

Fax: + 92-21-32587240, 38798328

UAN: 111-267-354

Email: www.amrelisteels.com

## Rolling Mill

D-89, Shershah Road S.I.T.E., Karachi

Tel: +92-21-32581150

## MeltShop

Industrial Land

Deh Gharo, Tapo Gharo

Taluka Mirpur Sakro, District Thatta, Sindh

### DIRECTORS' REVIEW REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2016

The directors of your company are pleased to present their review on the financial and operational performance of the Company for the nine months ended March 31, 2016.

#### FINANCIAL AND OPERATIONAL HIGHLIGHTS

The profitability of your company continued its upward trend registering a strong growth of 59% in profit after tax in nine months as compared to the same period last financial year. The prime reason for this increase was a significant decrease in raw material import prices and a substantial reduction of Rs. 264 million in financial costs. The trend of growth in profitability was maintained despite drop in sales by Rs. 2,210 million in the period under review as compared to the same period last financial year. The decline in sales is attributable to unfair competition from artificially cheap imported rebars.

The key financial highlights of the company are as follows -

1	Nine months ended March 31, 2016 (Rs. in millions)	Nine months ended March 31, 2015 (Rs. in millions)
Net Sales	8,374	10,585
Gross Profit	1,933	1,694
Operating profit	1,410	1,288
Profit before tax	1,137	751
Profit after taxation	922	580
Earnings per share - basic and diluted	(Rs.) 3.61	2.60

#### **EXPANSION AT DHABEJI**

Expansion at Dhabeji is progressing well. Detailed designing of equipment with general arrangement drawings and loading for civil foundation and utility requirements are planned to be completed by the end of April 2016. The Company is well on track to accomplish these tasks as per plan.

#### **FUTURE OUTLOOK**

The government recently increased the regulatory duty by 15% on a number of items including steel rebars, which shall remain effective until June 30, 2016. This is expected to check import of steel bars from China which augers well for the local manufacturers.

The company remains focused on supplying quality rebars, improving efficiencies and reducing costs to provide sustained returns on investment to its shareholders.

April 22, 2016

For & On behalf of the Board of Directors

Abbas Akberali Chairman

Sha Shera

## **CONDENSED INTERIM BALANCE SHEET** ASAT31MARCH2016

		31 March 2016 (Un-audited)	30 June 2015 (Audited)
<u>ASSETS</u>	Note	(Rupees)	
NON-CURRENTASSETS			
Fixed assets			
Property, plant and equipment	4	7,921,043,689	7,504,204,035
Intangibles		20,631,658	24,345,354
		7,941,675,347	7,528,549,389
Long-term investments		15,289,370	15,289,370
Long-term deposits		130,272,976	129,836,820
CURRENTASSETS		8,087,237,693	7,673,675,579
Stores and spares		510,719,979	505,225,542
Stock-in-trade	5	2,792,642,633	2,274,851,694
Trade debts	6	1,634,115,284	1,158,043,407
Loans and advances	O	1 ' ' '	1 ' ' '
Trade deposits and short-term prepayments		275,437,841 47,660,424	87,459,799 48,682,824
Short-term investments	7		40,002,024
Other receivables	1	300,000,000	222 464 262
Taxation – net		235,885,320	333,461,363
Cash and bank balances		92,934,948	101,179,328
Cash and bank balances		28,017,862	79,722,352
TOTALASSETS		5,917,414,291	4,588,626,309
IOIALASSEIS		14,004,651,984	12,262,301,888
EQUITYANDLIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		2,970,114,270	2,227,585,700
Reserves		5,497,133,003	
TCOCTVCO		8,467,247,273	3,952,283,861
Surplus on revaluation of property, plant and equipment	8	1,862,326,865	1,918,871,901
carpido en revaluadon en property, piant ana equipment	· ·	1,002,020,000	.,0.0,0,00.
NON-CURRENT LIABILITIES			
Long-term financing		606,409,620	1,150,186,280
Deferred taxation	9	990,660,461	929,901,180
Deferred liability		71,853,573	67,160,595
Other financial liabilities		-	7,909,428
OURDENT! IA DILITICO		1,668,923,654	2,155,157,483
CURRENT LIABILITIES		500 700 450	000 000 007
Trade and other payables		508,709,459	989,389,837
Interest / markup accrued		31,762,561	82,714,774
Short-term borrowings		891,438,584	2,211,793,603
Current portion of long-term financing		574,243,588	952,090,429
CONTINGENCIES AND COMMITMENTS	10	2,006,154,192	4,235,988,643
CONTINUE TO COMMITTEE TO	10		
TOTAL EQUITY AND LIABILITIES		14,004,651,984	12,262,301,888

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016 (UN-AUDITED)

For the Nine months ended		For the Qu	arter-ended	
31 March 2016	31 March 2015	31 March 2016	31 March 2015	
(Ru	oees)	(Rupe	ees )	
<b>)</b>				
8,374,200,197	10,584,568,001	2,921,156,060	3,525,708,412	
(6,441,429,448)	(8,890,732,348)	(2,266,556,077)	(2,736,079,098)	
1,932,770,749	1,693,835,653	654,599,983	789,629,314	
(254,113,218)	(220,693,794)	(98,838,336)	(50,272,936)	
(201,032,598)	(145,382,696)	(53,126,399)	(45,866,992)	
(119,768,627)	(60,808,877)	(54,711,917)	(40,904,979)	
10,138,000	21,390,361	6,376,591	20,219,959	
41,770,698	-	41,770,698	-	
1,409,765,004	1,288,340,647	496,070,620	672,804,366	
(272,692,256)	(537,309,212)	(52,066,071)	(163,299,019)	
1,137,072,748	751,031,435	444,004,549	509,505,347	
(215,043,312)	(170,826,471)	(71,638,491)	(100,225,512)	
922,029,436	580,204,964	372,366,058	409,279,835	
Rs. 3.61	Rs.2.60	Rs. 1.25	Rs.1.84	
	31 March 2016	31 March 2016 2015	31 March 2016         31 March 2015         31 March 2016	

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

## **CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME** FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016 (UN-AUDITED)

	For the Nine m	onths ended	For the Qua	arter-ended
•	31 March 2016	31 March 2015	31 March 2016	31 March 2015
	(Rupe	(Rupees )		ees )
Net profit for the period	922,029,436	580,204,964	372,366,058	409,279,835
Other comprehensive loss		(8,707,061)	-	-
Total comprehensive income for the period	922,029,436	571,497,903	372,366,058	409,279,835

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

## **CONDENSED INTERIM STATEMENT OF CASH FLOW** FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016 (UN-AUDITED)

	31 March 2016	31 March 2015
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupe	ees )
Profit before taxation	1,137,072,748	751,031,435
Adjustments for: Depreciation Amortization Provision/(reversal) for doubtful trade debts Provision for gratuity Loss/ (gain) on disposal of operating assets Finance costs Profit on investments and bank accounts	238,983,877 3,713,699 2,868,626 10,068,543 2,596,935 272,692,256 (8,885,179) 522,038,757 1,659,111,505	221,455,930 244,068 (16,078,234) 10,889,738 (62,967) 537,309,212 (1,004,564) 752,753,183 1,503,784,618
(Increase) / decrease in current assets:     Stores and spare parts     Stock-in-trade     Trade debts     Loans and advances     Trade deposits and short-term prepayments     Other receivables  (Decrease) / Increase in current liability:     Trade and other payables	(5,494,438) (517,790,939) (478,940,503) (187,978,041) 1,022,400 97,576,042 (1,091,605,479) (232,177,683) 335,328,343	(78,184,460) (807,024,074) (340,459,222) (47,968,003) 79,237,572 (193,524,828) (1,387,923,015) 40,216,713 156,078,316)
Income taxes paid Finance costs paid Gratuity paid Long-term deposits – net Net cash used in operating activities	(146,039,654) (327,169,942) (5,375,565) (436,156) (143,692,974)	(42,026,546) (540,155,951) (942,196) 2,667,252 (424,379,125)
CASH FLOWS FROM INVESTING ACTIVITIES Fixed capital expenditure Proceeds from disposal of operating assets Finance income received Net cash used in investing activities	(662,996,452) 5,310,480 8,885,179 (648,800,793)	(140,671,957) 62,967 1,004,564 (139,604,426)
CASH FLOWS FROM FINANCING ACTIVITIES  Lease rentals paid  Repayment of short-term borrowings  Repayment of long-term financing  Proceeds against issuance of shares  Net cash generated from financing activities  Net increase in cash and cash equivalents	(1,568,857,714) (921,623,501) 3,531,270,492 1,040,789,277 248,295,510	(109,182,194) 916,222,979 (268,835,441) - 538,205,344 (25,778,207)
Cash  and  cash  equivalents  at  the  beginning  of  the  period	79,722,352	63,469,830
Cash and cash equivalents at the end of the period	328,017,862	37,691,623
Cash and cash equivalents comprise of the following: - Cash and bank balances - Short-term Investments	28,017,862 300,000,000 328,017,862	37,691,623 - 37,691,623

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY** FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016 (UN-AUDITED)

	Reserves						
	Issued.	Capital reserve					
	subscribed and paid-up capital	Share premium	Cash flow hedge	Actuarial gain / (loss) on gratuity fund	Unappropriated profit	Total reserves	Total equity
				(Rupees )			
Balance as at 1 July 2014	2,227,585,700	-	(1,721,702)	(5,215,359)	658,376,947	651,439,886	2,879,025,586
Net profit for the period Other comprehensive income/ (loss)			- (3,196,446)	(5,510,615)	580,204,964	580,204,964 (8,707,061)	580,204,964 (8,707,061)
Total comprehensive income	-	-	(3,196,446)	(5,510,615)	580,204,964	571,497,903	571,497,903
Transferred to unappropriated profit on account of incremental depreciation during the period	-	-	-	-	71,154,789	71,154,789	71,154,789
Balance as at 31 March 2015	2,227,585,700		(4,918,148)	(10,725,974)	1,309,736,700	1,294,092,578	3,521,678,278
Balance as at 1 July 2015	2,227,585,700	-	(5,118,447)	(10,250,319)	1,740,066,927	1,724,698,161	3,952,283,861
Net profit for the period Other comprehensive income/ (loss)			- 5,118,447		922,029,436	922,029,436 5,118,447	922,029,436 5,118,447
Total comprehensive income	-	-	-	-	922,029,436	927,147,883	927,147,883
Issuance of shares Shares issue cost	742,528,570	3,044,367,138 (255,625,216)	-			3,044,367,139 (255,625,216)	3,786,895,709 (255,625,216)
Transferred to unappropriated profit on account of:	742,528,570	2,788,742,922	-	-	-	2,788,741,923	3,531,270,493
incremental depreciation during the period	-	-	-	-	50,822,135	50,822,135	50,822,135
-Disposal of fixed assets during the year	-	_	-	_	5,722,901	5,722,901	5,722,901
•	-	-	-	-	56,545,036	56,545,036	56,545,036
Balance as at 31 March 2016	2,970,114,270	2,788,741,922		(10,250,319)	2,718,641,399	5,497,133,003	8,467,247,273

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016 (UN-AUDITED)

#### 1. THE COMPANY AND ITS OPERATIONS

- 1.1 Amreli Steels Limited (the Company) was incorporated in 1975 under the Companies Act, 1913 (now the Companies Ordinance, 1984) as a private limited company and converted into a public unquoted company in 2009. The Company is mainly engaged in manufacture and sale of steel bars and billets. The registered office of the Company is situated at Plot No. A-18, S.I.T.E., Karachi.
- 1.2 During the period, the Company has made an Initial Public Offering (IPO) through issuance of 74,252,857 ordinary shares of Rs. 10 each at a price of Rs. 51 per share including share premium of Rs. 41 per share amounting to Rs. 3,044,367,138. On December 01, 2015, the Pakistan Stock Exchange has approved the Company's application for formal listing and quotation of shares.

#### 2. BASIS OF PREPARATION

- 2.1 These condensed interim financial statements are required to be presented to the shareholders under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2015.

#### 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 30 June 2015 except as follows:

The Company has adopted the following standards which became effective for the current period:

IFRS 10 - Consolidated Financial Statements

IFRS 11 - Joint Arrangements

IFRS 12 - Disclosures of Interests in Other Entities

IFRS 13 - Fair Value Measurement

The adoption of the above amendments to accounting standards and interpretations did not have any material effect on these condensed interim financial statements of the Company.

				2016	2015
				(Un-audited)	(Audited)
	DDODEDTY DI ANT AND FOLUDA	IENT	Mada	(Rupe	,
4.	PROPERTY, PLANT AND EQUIPMENT		Note	(Kupe	es <i>)</i>
	Operating assets				
	Opening Net Book Value (NBV)			7,459,828,865	7,521,027,875
	Additions during the period / year (	cost)	4.1	63,938,834	169,171,561
	Transfers from CWIP during the pe			•	2,770,709
	Transfers from capital stores during			37,891,628	21,565,109
	Revaluation surplus during the peri			-	44,545,456
	Deletions during the period / year (		4.1	(7,176,550)	(6,570,126)
	Depreciation charged during the pe			(238,983,877)	(292,681,719)
	Closing NBV			7,315,498,900	7,459,828,865
	0 14 - 1 1 - 1		4.0	005 544 700	0.400.544
	Capital work-in-progress Stores held for capital expenditure	•	4.2	605,544,789	6,483,544 37,891,626
	Otores nela for capital expenditure	•	_	7,921,043,689	7,504,204,035
	4.1 Details of additions and disp	osals are as follow	/s: ==		
		Additio	ns (cost)	Dolotio	ns (NBV)
		31 March	30 June	31 March	30 June
		2016 (Un-audited)	2015 (Audited)	2016 (Un-audited)	2015 (Audited)
		(OII-addited)	,	upees )	(Addited)
			(120	apees /	
	Leasehold land	·		(6,000,000)	-
	Buildings on leasehold land	4,953,635	2,325,000	-	-
	Plant and machinery	37,622,249	149,392,252	-	-
	Furniture and fittings	175,300	356,378	-	(88,832)
	Office equipment	2,162,965	507,500	- (4.4=0.==0)	(15,067)
	Vehicles	14,492,446	3,470,282	(1,176,550)	(2,924,762)
	Crane	4 500 000	-	-	(2,704,663)
	Computers	4,532,239 63,938,834	13,120,149 169,171,561	(7,176,550)	(836,802) (6,570,126)
		00,000,004	103,171,301	(1,110,330)	(0,370,120)
				31 March	30 June
				2016	2015
				(Un-audited)	(Audited)
				(Rupee	s)
	4.2 Capital work-in-progress			` .	,
	Opening balance			6,483,544	5,670,417
	Additions during the period / y	/ear		599,061,245	4,083,544
	Transfers to operating assets			-	(2,770,709)
	Written off				(499,708)
	Closing balance		_	605,544,789	6,483,544
5.	STOCK-IN-TRADE		_		
J.	O. OOK-III-IIIODE				
	Raw materials				
	- In hand			688,569,628	1,125,101,250
	- In transit		_	203,581,326	107,277,278
				892,150,954	1,232,378,528
	Work-in-process			600,816,721	231,780,314
	Finished goods			1,299,674,958	810,692,852
				2,792,642,633	2,274,851,694
			_		

31 March

30 June

			31 March 2016 (Un-audited)	30 June 2015 (Audited)
6.	TRADEDEBTS	Note	(Rupe	es)
	Considered good Considered doubtful	-	1,634,115,284 32,991,697 1,667,106,981	1,158,043,407 30,123,071 1,188,166,478
	Provision for doubtful debts	-	(32,991,697) 1,634,115,284	(30,123,071) 1,158,043,407
7.	SHORT-TERMINVESTMENTS	=		
	Held to maturity			
	Term Deposit Certificates	7.1	300,000,000	

**7.1** These carry profit ranging from 7.1% per annum, having maturities up to June 2016.

## 8. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT—net of deferred tax

Opening balance Surplus for the period / year	2,789,269,810 -	2,849,957,563 44,545,456
Transfer to unappropriated profit on account of:  - Incremental depreciation during the period/ year  - Disposals of fixed assets during the period/ year	(73,655,268) (5,722,901)	(105,233,209)
	2,709,891,641	2,789,269,810
Related deferred tax liability		
Opening balance	(870,397,909)	(890,424,869)
Surplus for the period/ year	- 1	(14,700,000)
Incremental depreciation charged during the		
period/ year	22,833,133	34,726,960
	(847,564,776)	(870,397,909)
	•	•
	1,862,326,865	1,918,871,901

### 9. DEFERRED TAXATION

## Represents tax effects of temporary differences relating to:

Accelerated tax depreciation / amortization Surplus on revaluation of property, plant and equipment Provisions		789,762,703 847,564,776 (32,502,016)	918,372,091 870,397,909 (32,103,607)
Unused tax losses		-	(327,399,403)
Unused tax credits	9.1	(614,165,002)	(488, 330, 329)
Unrealized exchange loss		-	(11,035,481)
		990,660,461	929,901,180

**9.1** Deferred tax recognised on minimum tax and alternative corporative tax, paid / payable under section 113 and 113C, respectively, of the Income Tax Ordinance, 2001. The management, based on the opinion of its tax advisor, considers the same to be claimable.

#### 10. CONTINGENCIES AND COMMITMENTS

#### Contingencies

There were no major changes in the status of contingencies and commitments as reported in the financial statements for the year ended June 30, 2015 except for the following:

- 10.1 During the period, the Deputy Commissioner Inland Revenue (the DCIR) passed an Order against the Company and concluded that the Company has violated the provisions of Rule 58H of Chapter XI of the Sales Tax Special Procedure Rules, 2007 (the Special Procedures) and raised an alleged demand of Rs.2,013,620,157 for the tax periods from July 2013 to December 2014. However, the Company approached the Chief Automation and Sales Tax, who has directed the Chief Commissioner Inland Revenue that no recovery action shall be taken till the subject matter is decided by the Commissioner Inland Revenue (Appeals) or until any other directive is issued by the Federal Board of Revenue. The management, based on the legal advice, is confident that the ultimate outcome will be in favor of the Company. Accordingly, no provision has been made in this respect in these condensed financial statements.
- 10.2 During the period, the DCIR issued a notice for alleged non-charging of further tax on the supplies made to the unregistered persons and raised an alleged charge of Rs. 166,934,689 for the tax period from July 2013 to June 2015. However the Company has filed a law suit in the Honorable High Court of Sindh which is currently pending adjudication. The management, based on the legal advice, is confident that the ultimate outcome will be in favor of the Company. Accordingly, no provision has been made in this respect in these condensed interim financial statements.

	31 March 2016 (Un-audited)	30 June 2015 (Audited)
Commitments(Rupees)		ees)
10.5 Outstanding letters of credit	2,586,410,724	534,543,056
10.6 Outstanding letters of guarantee	48,640,456	48,640,456
<b>10.7</b> Commitments for rentals payable under ljarah contract machinery are as follows:	s in respect of vehic	eles, and plant and
Not later than one year	39,691,760	43,438,743
Later than one year but not later than five years	71,937,745	101,886,678

#### 11. TRADING INCOME

Represents income from trading of rebars that were purchased from a local trader and sold in the retail market.

#### 12. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise directors, key management personnel and retirement funds. Transactions with related parties are as follows:

	31 March 2016 (Un-audited)	31 March 2015 (Un-audited)
	(Rupees)	
Directors' remuneration	10,143,000	10,933,750
Key management personnels' remuneration	75,622,649	67,879,291
Contribution to Gratuity Fund	10,068,543	10,889,738

### 13. DATE OF AUTHORIZATION

These condensed interim financial statements were authorized for issue on **22 APRIL 2016** by the Board of Directors of the Company.

## 14. GENERAL

Figures have been rounded off to the nearest Rupee, unless otherwise stated.

**Chief Executive** 

Director

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