# **AMRELI STEELS LIMITED**

## **REPORT FOR THE FIRST QUARTER ENDED**

# 30 SEPTEMBER 2016





AMRELI STEELS Building for Life

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# **COMPANY INFORMATION**

Board of Directors	
Mr. Abbas Akberali	Chairman & Chief Executive Officer
Mr. Shayan Akberali	Managing Director
Mr. Badar Kazmi	Independent Director
Mr. Zafar Ahmed Taji	Independent Director
Mr. Teizoon Kisat	Independent Director
Ms. Kinza Shayan	Non-Executive Director
Ms. Mariam Akberali	Non-Executive Director

Audit Committee	
Mr. Badar Kazmi	Chairman
Mr. Teizoon Kisat	Member
Ms. Kinza Shayan	Member

Human Resource and Remuneration Committee			
Mr. Zafar Ahmed Taji Chairman			
Mr. Badar Kazmi	Member		
Mr. Shayan Akberali	Member		
Ms. Mariam Akberali	Member		

## **Chief Financial Officer**

Mr. Fazal Ahmed

## **Company Secretary**

Mr. Adnan Abdul Ghaffar

## **Head of Internal Audit**

Mr. Fraz Ahmed

## **External Auditors**

EY Ford Rhodes Chartered Accountants Progressive Plaza, Beaumont Road, Karachi, Pakistan

## Legal Adivsor

Mr. Shamim Javaid Shamsi A-102, Samina Avenue, Shadman No.2 North Karachi, Karachi

## **Share Registrar**

THK Associates (Pvt) Limited, 2nd Floor, State Life Building - 03 Dr Ziauddin Ahmed Road Karachi - 75530 UAN: 92-21-111-000-322, Tel: 92-21-35693094-95, Fax: 92-21-35655595

## **Internal Auditors**

BDO Ebrahim & Co. Chartered Accountants, 2nd Floor, Block-C, Lakson Square,Building No. 1, Sarwar Shaheed Road, Karachi – 74200, Pakistan, Tel: 92-21-35683030, Fax: 92-21-35684239

## **Bankers**

Al Baraka Bank (Pakistan) Limited	MCB Bank Limited
Askari Bank Limited	Meezan Bank Limited
Bank Al Habib Limited	NIB Bank Limited
Bank Alfalah Limited	Soneri Bank Limited
Bank Islami Pakistan Limited	Standard Chartered Bank (Pakistan) Limited
Dubai Islamic Bank Pakistan Limited	The Bank of Punjab Limited
Habib Bank Limited	United Bank Limited
JS Bank Limited	

### **Registered Office**

A-18, S.I.T.E, Karachi, Pakistan Tel: 92-21-111-267-354, 92-21-32587232-9 Fax: 92-21-32587240, 38798328 E-mail: info@amrelisteels.com.pk

### **Rolling Mill**

D-89, Shershah Road, Karachi, Pakistan Tel: 92-68-5786420-9 Fax::92-21-32587240

### Melt Shop

Industrial Land, Deh Gharo, Tapo Gharo Taluka Mirpur Sakro (Distt: Thatta), Sindh, Pakistan Tel: 92-723-661500-09 Fax: 92-723-661462

## Website Information

www.amrelisteels.com

## DIRECTORS' REVIEW REPORT FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2016

The directors of your company are pleased to present their review on the financial and operational performance of the Company for the first quarter ended September 30, 2016.

## FINANCIAL AND OPERATIONAL HIGHLIGHTS

Your Company recorded a turnover of Rs. 3.2 billion in the first quarter of the financial year 2016, which was Rs. 213 million less than the sales made in the same period last quarter. The main reason for this decline was drop in both quantity and price, each contributing equally to the decline resulting in drop in sales.

The gross profit margins prima facie dropped by 4.61%, as compared to the last quarter, however, a breakup of sales as provided in note number 12 to the accounts will reveal that the gross profit from the sale of rebars manufactured in house by Amreli Steels dropped only by 1.55% as compared to the gross profit last quarter. The reason for this decline was 60% attributable to decline in sales price which was already on a downward trajectory in the last quarter of the last financial year and 40% was due to the drop in quantity which was 5,400 tons less in this quarter as compared to the same period last year.

The key financial highlights of the company are as follows -

	First Quarter ended September 30, 2016 (Rs. in millions)	First Quarter ended September 30, 2015 (Rs. in millions)
Net Sales	3,218	3,431
Gross Profit	465	654
Operating profit	299	510
Profit before tax	225	402
Profit after taxation	226	332
Earnings per share - basic and diluted (Rs.)	0.76	1.49
Number of Ordinary shares	297,011,427	222,758,570

## **EXPANSION AT DHABEJI**

Expansion at Dhabeji is progressing well. However, as a result of certain uncontrollable delays in the design and construction of imported machinery and equipment from the suppliers end, the revised target month for hot commissioning has been extended to August 2017 which was earlier planned in May 2017 when your Company submitted prospectus on September 30, 2015. We are confident of meeting the revised time line and are pretty hopeful to start the commercial operation from September 2017.

## FUTURE OUTLOOK

The management of your Company is confident in making up the shortfall in the sales quantity in the remaining nine months of the current financial year and also hopes to improve the gross margins by increasing efficiencies at the two plants. The regulatory duty imposed last year has played its role and barring for few breaches occasionally the imported rebars have been checked. Both the sale price of rebars and the cost of scrap seem to have stabilized and are expected to remain in the same band width.

The future of construction sector as a whole looks good for the next foreseeable period of time. Amreli will continue to produce high quality rebars and maintain high standards of ethics in maximizing shareholders value.

For & On behalf of the Board of Directors

Karachi October 26, 2016

Sd

Abbas Akberali Chairman

\* اُردو کے لیےا گلےصفحات ملاحظہ فرمائے۔

## دهابيجي ميں توسيع

دھا بیچی کا لوسیعی کام مؤثر انداز میں جاری ہے مگر سپلائرز کی جانب سے درآ مدشدہ مشینری اور آلات کے ڈیزائن اور تعمیر اتی کام میں غیر متوقع تا خیر کی دجہ سے ہاٹ کمشنگ کے ہدف میں اگست 2017 تک توسیع کی گئی ہے، جس کی سابقہ تاریخ مئی 2017 تجویز ک گئی تھی، جوآپ کی کمپنی نے30 ستبر 2015 میں جاری کردہ پر اسپکیٹس میں تحریر کی تھی۔ ہم ترمیم شدہ دفت پر منصوبہ کمل کرنے ک لیے پر امید ہیں اور شمبر 2017 تک کا روباری سرگر میاں شروع کرنے کے متوقع ہیں۔

مستقبل کے امکانات

آپ کی کمپنی کی انتظامیہ پراعتماد ہے کہ وہ فروخت کے جم میں ہونے والی کی کو حالیہ مالیاتی سال کے بقید نو ماہ میں پورا کرلے گی اور کمپنی امید کرتی ہے کہ اپنے 2 پاہٹس کی صلاحت کو مزید بڑھا کر مجموعی منافع کو بہتر کرے گی۔ پیچلے سال نافذ کردہ ریکیو لیڑی ڈیوٹی نے اپنا کر دارا داکیا ہے اور چند خلاف ورزیوں کے علاوہ امپورٹ شدہ ری بارز میں کمی آچکی ہے۔اسکریپ کی قیمت خریداور ری بارز کی قیمت فروخت میں تھ ہراؤ آگیا ہے اور تو قتع ہے کہ بیا سی سطح پر قائم رہیں گی۔ اگلی مدت کے لیے قیمراتی شیسے کا مستقبل مجموعی طور پر بہتر نظر آرہا ہے۔امریلی اعلیٰ معیاری ری بارز کی پیداوار جاری رکھ گی اور شیر کی اور کی وی سے مال کی ہو اور کر کے گی اور ہولڈرز کی قدر میں اضاف کے لیے اعلیٰ اصولوں پر قائم رہے گی۔

برائے اور منجانب بور ڈ آف ڈ ائر یکٹرز

<u>Sd</u> کراچی 16اکتوبر 2016 چیئرمین

# ڈا**ئز یکٹرز کی جائز در پورٹ برائے پہلی سہ ماہی ختم شدہ 30 ستمبر 2016** <sup>کمپ</sup>نی کے ڈائر یکٹرز کمپنی کی مالیاتی اورا نظامی کارکردگی برائے پہلی سہ ماہی ختم شدہ 30 ستمبر 2016 کی جائزہ رپورٹ مسرت کے ساتھ پیش کررہے ہیں۔

**مالیاتی اورا نتظامی جھلکیال** آپ کی کمپنی نے مالیاتی سال 2016 کی پہلی سہ ماہی میں 3.2 بلین رو پے کا سیلز ریو نیو کمایا جو کہ گذشتہ سہ ماہی کے اس *عرصہ کے* دوران کی سیلز سے 213 ملین رو پے کم ہے۔اس کمی کی اصل وجد *مق*داراور قیمت میں کمی ہے جس کی بدولت سیلز کی کمی واقع ہوئی۔

بظاہر جموعی منافع کے تناسب میں گذشتہ سہ ماہی کے مقابلے میں 4.61 فیصد کی دیکھی گئی لیکن اکاؤنٹس کے نوٹ نمبر 12 میں فراہم کردہ علیحدہ سلز ظاہر کرتی میں کہ امریلی اسٹیلز کے اپنے تیار کردہ ری بارز کی فروخت کا مجموعی منافع گذشتہ سہ ماہی کے مجموعی منافع کے مقابلے میں صرف 1.55 فیصد کم رہا۔ اس کی کی وجہ سلز کی قیتوں میں کی کا 60 فیصدر بھان بنا جو پہلے سے ہی گذشتہ مالیاتی سال ک آخری سہ ماہی میں کمی سے رجحان کا شکارتھا اور اس کے ساتھ اس سہ ماہی کے دور ان گذشتہ سال کے اس عرصہ کے مقابلے میں مقدار میں 5,400 ٹن کی کی مجموعی منافع میں کمی کا باعث بنی۔

سمپنی کی اہم مالیاتی جھلکیاں درج ذیل ہیں:

	یہلی سیہ ماہی ختم شدہ پہلی سیہ ماہی ختم شدہ	یہلی سہ ماہی ختم شدہ پہلی سہ ماہی ختم شدہ
	30 شتمبر2016	30 شتمبر2015
	(روپيلين ميں)	(روپيلين ميں)
سيلزريو نيو	3,218	3,431
مجموعى منافع	465	654
آ پر ٹینگ منافع	299	510
قبل اذئيكس منافع	225	402
بعدازئيك منافع	226	332
~		
آ مدنی فی حصص بنیادی اورڈاشلیوٹلڑ (روپے)	0.76	1.49
شيئرز کی تعداد	297,011,427	222,758,570

## **CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)**

AS AT SEPTEMBER 30, 2016

		30 September 2016 (Un-audited)	30 June 2015 (Audited)
ASSETS	Note	( Rupee	s)
NON-CURRENT ASSETS Property, plant and equipment	5	8,868,382,715	8,441,597,274
Intangibles	5	25,304,265	26,742,912
Long-term investments	6	15,289,370	15,289,370
Long-term deposits		128,893,515	131,404,376
		9,037,869,865	8,615,033,932
CURRENT ASSETS Stores and spares		CO7 00C 700	500 000 000
Stock-in-trade		607,806,790 3,405,898,525	599,892,883 4,410,123,514
Trade debts	7	2,127,396,470	2,070,501,848
Loans and advances		21,250,230	125,635,829
Trade deposits and short-term prepayments	8	45,996,120	48,886,841
Other receivables		238,744,565	427,987,469
Short-term investments			300,000,000
Taxation – net Cash and bank balances		74,536,253	86,246,015
Cash and bank balances		61,213,055 6,582,842,008	<u>81,124,343</u> 8,150,398,742
TOTAL ASSETS		15,620,711,873	16,765,432,674
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share Capital Reserves	9	2,970,114,270	2,970,114,270
Reserves		<u>5,540,459,219</u> 8,510,573,489	<u>5,890,507,263</u> 8,860,621,533
		0,510,575,409	0,000,021,000
Surplus on revaluation of property, plant and equipment		1,811,247,790	1,829,580,914
NON-CURRENT LIABILITIES			
Long-term financing	10	482,798,700	524,524,754
Deferred taxation		1,095,713,921	1,139,415,427
Deferred liability		73,916,682	72,176,237
CURRENT LIABILITIES		1,652,429,303	1,736,116,418
Trade and other payables		1,369,951,375	1,080,934,801
Interest / markup accrued		48,777,166	48,221,865
Short-term borrowings		1,878,870,200	2,726,371,085
Current portion of long-term financing	10	348,862,550	483,586,058
Contingencies & Commitments	11	3,646,461,291	4,339,113,809
	11		
TOTAL EQUITY AND LIABILITIES		15,620,711,873	16,765,432,674

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Sd Abbas Akberali Chief Executive

## **CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)** FOR THE QUARTER ENDED SEPTEMBER 30, 2016

		30 September 2016	30 September 2015
	Note	( Rupee:	s )
Sales – net	12	3,218,486,105	3,431,321,071
Cost of sales	13	(2,753,753,430)	(2,777,570,163)
Gross profit		464,732,675	653,750,908
Distribution costs		(81,918,390)	(66,108,447)
Administrative expenses		(69,955,973)	(49,226,392)
Other expenses		(18,474,570)	(29,090,890)
Other income		5,007,655	877,220
Operating profit		299,391,397	510,202,399
Finance costs		(74,007,654)	(108,099,240)
Profit before taxation		225,383,743	402,103,159
Taxation		257,943	(70,248,909)
Net profit for the quarter		225,641,686	331,854,250
Earnings per share – basic and diluted		0.76	1.49

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Sd

Abbas Akberali Chief Executive

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	30 September 2016 (Un-audited)	30 September 2015 (Un-audited)
	( Rupees	)
Net profit after taxation	225,641,686	331,854,250
Other comprehensive income		
Other comprehensive income to be reclassified to profit or loss in subsequent periods		
Unrealised gain on cash flow hedge – net of tax	-	534,282
Total comprehensive income for the quarter	225,641,686	332,388,532

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Sd

Abbas Akberali Chief Executive

## **CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)** FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	30 September 2016 (Un-audited)	30 September 2015 (Un-audited)
CASH FLOWS FROM OPERATING ACTIVITIES	( Rupe	es )
Profit before taxation	225,383,743	402,103,159
Adjustments for: Depreciation Amortization Provision of doubtful debt Provision for gratuity Finance costs Finance income	78,052,385 1,631,105 1,485,925 2,862,248 74,007,655 (4,547,224) 153,492,094	77,301,276 1,285,533 1,500,000 4,128,492 108,099,240 (412,460) 191,902,081
Operating profit before working capital changes (Increase) / decrease in current assets:	378,875,837	594,005,240
Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	(7,913,906) 1,004,224,990 (58,380,545) 104,385,600 2,890,720 189,242,905	(78,286,706) (53,952,193) (152,917,115) (17,170,559) (4,855,116) (20,083,717)
Increase / (decrease) in current liability: Trade and other payables Cash generated from operations	1,234,449,764 <u>36,035,422</u> 1,649,361,023	(327,265,406) (172,204,961) 94,534,873
Income taxes paid Gratuity paid Long-term deposits – net <b>Net cash generated from operating activities</b>	(31,733,803) (1,121,803) <u>2,510,860</u> 1,619,016,277	(14,509,247) (1,649,566) (353,399) 78,022,661
CASH FLOWS FROM INVESTING ACTIVITIES Fixed capital expenditure Proceeds from disposal of fixed assets Intangibles Finance income received Net cash generated from / (used in) investing activities	(505,083,513) 245,690 (192,465) 4,547,225 (500,483,063)	(355,488) 
CASH FLOWS FROM FINANCING ACTIVITIES Short-term borrowings – net Long-term financings – net Finance costs paid Net cash (used in) financing activities Net (decrease) / increase in cash and cash equivalents	(1,188,542,586) (176,449,561) (73,452,355) (1,438,444,502) (319,911,288)	195,198,715 (186,391,177) (95,988,564) (87,181,026) (9,101,392)
Cash and cash equivalents at the beginning of the period	381,124,343	79,722,352
Cash and cash equivalents at the end of the period	61,213,055	70,620,960

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Sd	
Abbas Akberali	
Chief Executive	

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)** FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Reserves						
	Issued.	Capital reserve Revenue reserves					
	subscribed and paid-up capital	Share premium	Cash flow hedge	Actuarial gain / (loss) on gratuity fund	Unappropriated profit	Total reserves	Total equity
				(Rupees )			
Balance as at 30 June 2015	2,227,585,700	-	(5,118,447	(10,250,319)	1,740,066,927	1,724,698,161	3,952,283,861
Net profit for the year Other comprehensive income	-	-	5,118,447	7 3,908,718	1,278,749,028	1,278,749,028 9,027,165	1,278,749,028 9,027,165
Total comprehensive income	-	-	5,118,447	7 3,908,718	1,278,749,028	1,287,776,193	1,287,776,193
Issuance of shares Share issue cost	742,528,570 - 742,528,570	3,044,367,138 (255,625,216) 2,788,741,922		-		3,044,367,138 (255,625,216) 2,788,741,922	3,786,895,708 (255,625,216) 3,531,270,492
Transferred to unappropriated profit in respect of - incremental depreciation during	[]		r			05 007 400	05 007 400
the year – net of tax - disposal of fixed assets during	-	-	-	-	85,687,186	85,687,186	85,687,186
the year – net of tax	-	-	-	-	3,603,801 89,290,987	3,603,801 89,290,987	3,603,801 89,290,987
Balance as at 30 June 2016	2,970,114,270	2,788,741,922	-	(6,341,601)	3,108,106,942	5,890,507,263	8,860,621,533
Final dividend for the year ended June 30, 2016 ( Rs.2 per share )	-	-	-	-	(594,022,854)	(594,022,854)	(594,022,854)
Net profit for the quarter Other comprehensive loss	-	-	-	-	225,641,686	225,641,686	225,641,686
Total comprehensive income	-	-	-	-	225,641,686	225,641,686	225,641,686
Transferred to unappropriated profit in respect of - incremental depreciation during the quarter – net of tax	-	-	-	-	- 18,333,125	- 18,333,125	- 18,333,125
Balance as at 30 September 2016	2,970,114,270	2,788,741,922	-	(6,341,601)	2,758,058,899	5,540,459,219	8,510,573,489

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Sd Abbas Akberali Chief Executive

## **NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMETNS (UN-AUDITED)** FOR THE QUARTER ENDED SEPTEMBER 30, 2016

### 1. STATUS AND NATURE OF BUSINESS

Amreli Steels Limited (the Company) was incorporated in 1984 under the Companies Act, 1913 (now the Companies Ordinance, 1984) as a private limited company and converted into a public unquoted company in 2009 & listed as public limited in year 2015. The Company is mainly engaged in manufacture and sale of steel bars and billets. The registered office of the Company is situated at Plot No. A-18, S.I.T.E., Karachi.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

This condensed interim financial information for the quarter ended 30 September 2016 has been prepared in accordance with the requirements of International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In instances where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual separate financial statements of the Company as at and for the year ended June 30, 2016.

### 2.2 Functional and presentation currency

This condensed interim financial information is presented in Pakistan Rupees which is also the Company's functional currency. All financial information presented in Pakistan Rupees has been rounded off to the nearest rupee except where stated otherwise.

### 3. ACCOUNTING POLICIES

3.1 The accounting policies and methods of computation adopted in the preparation of these condensed interim financial information are the same as those applied in the preparation of audited annual separate financial statements of the Company as at and for the year ended June 30, 2016.

### 4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

4.1 The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect that application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statement as at and for the year ended 30 June 2016.

		Note	30 September 2016 (Un-audited) (Rupe	30 June 2015 (Audited) ees )
5	PROPERTY, PLANT AND EQUIPMENT Operating assets Capital work-in-progress	5.1 5.2	7,271,296,861 1,597,085,854 8,868,382,715	7,334,605,686 1,106,991,588 8,441,597,274
5.	1 PROPERTY, PLANT AND EQUIPMENT			
	Operating assets Opening Net Book Value (NBV) Additions during the period / year (cost) Transfers from capital stores during the period / year Deletions during the period / year (NBV) Depreciation charged during the period / year Closing NBV		7,334,605,686 14,989,248 (245,688) (78,052,385) 7,271,296,861	7,459,828,865 191,588,648 37,891,626 (7,883,212) (346,820,241) 7,334,605,686
5.2	2 Capital work-in-progress			
	Opening balance Additions during the period / year Closing balance		1,106,991,588 490,094,266 1,597,085,854	6,483,544 1,100,508,044 1,106,991,588
6	LONG-TERM INVESTMENTS	6.1	15,289,370	15,289,370

6.1 These investments are held with commercial banks as a lien for guarantees issued on behalf of the company.

		30 September 2016 (Un-audited)	30 June 2015 (Audited)
		(Rupe	es)
7	TRADE DEBTS		
	Considered good Considered doubtful	2,127,396,470 39,523,834	2,070,501,848 38,037,910
	Provision for doubtful debts	2,166,920,304 (39,523,834) 2,127,396,470	2,108,539,758 (38,037,910) 2,070,501,848
8	TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS		
	Deposits Security deposits Surety deposits Margins against letters of credit Prepayments	22,027,698 12,750,000 3,751,221 7,467,201 45,996,120	28,437,208 12,750,000 6,551,225 1,148,408 48,886,841

9 SHARE CAPITAL				
			30 September	30 June
			2016 (Up audited)	2016
9.1 Authorised capital			(Un-audited)	(Audited)
			(Rupe	es)
Numbers of shares				
September 30, 2016 J	une 30, 2016			
420,000,000	420,000,000	Ordinary shares of Rs.10/-each	4,200,000,000	4,200,000,000
80,000,000	80,000,000	Cumulative preference shares of Rs.10/- each	800,000,000	800,000,000
500,000,000	500,000,000	13.10/- each	5,000,000,000	5,000,000,000
9.2 Issued, Subscribed	and Paid up (	Capital		
263,883,930	263,883,930	Ordinary shares of Rs.10/- each	2,638,839,300	2,638,839,300
33,127,497	33,127,497	Issued for cash Issued for consideration other than	331,274,970	331,274,970
297,011,427	297,011,427	cash	2,970,114,270	2,970,114,270
10 LONG-TERM FINAN	CING		2,370,114,270	2,970,114,270
Term finance facilities				
Diminishing Musharika			460,583,341	527,541,676
Sukuk financing			287,477,909	313,369,136
0			83,000,000	167,200,000
Current portion of long-terr	m		831,661,250	1,008,110,813
financing			(348,862,550)	(483,586,058)
-			482,798,700	524,524,754

**10.1** The terms and conditions of long-term finance are the same as disclosed in Note.19 to the annual audited financial statements of the Company for the year ended June 30, 2016.

## 11 CONTIGENCIES AND COMMITMENTS

### CONTINGENCIES

**11.1** There were no major changes in the status of contingencies as reported in the financial statements for the year ended June 30, 2016.

		30 September 2016 (Un-audited)	30 June 2016 (Audited)
	COMMITMENTS	(Rupe	es )
11.2 11.3 11.4	Outstanding letters of credit Outstanding letters of guarantee Commitments for rental payable under Ijarah contracts in respect of vehicles, and plant and machinery are	2,482,742,282 51,640,456	2,289,052,179 51,640,456
	as follows - Not later than one year Later than one year but not later than five years	31,589,934 63,676,165	36,459,186 66,772,067

12 SALES - net

		30 September 2016 (Un-audited)	30 September 2015 (Un-audited)
	Note	(Ru	pees)
Manufactured goods –Bars Manufactured goods – Billets Trading Bars Export sales	12.1	2,524,030,090 158,477,820 531,121,284 4,856,911 3,218,486,105	3,431,321,071 - - - 3,431,321,071
12.1 Manufactured goods –Bars			
Sales Cost of sales	12.1.1	2,524,030,090 2,086,731,810	3,431,321,071 2,777,570,163
Gross profit		437,298,280	653,750,908

**12.1.1.** The reason for this decline was 60% attributable to decline in sales price which was already on a downward trajectory in the last quarter of the last financial year and 40% was due to the drop in quantity which was 5,400 tons less in this quarter as compared to the same period last year.

			30 September 2016 (Un-audited)	30 September 2015 (Un-audited)
40		Note	(Ru	pees )
13	COST OF SALE			
	Manufactured goods –Bars	12.1	2,086,731,810	2,777,570,163
	Manufactured goods – Billets		152,044,759	-
	Trading Bars		514,976,861	-
			2,753,753,430	2,777,570,163

## 14 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise directors and key management personnel. Transactions with related parties are as follows.

	30 September 2016 (Un-audited)	30 September 2015 (Un-audited)	
	(Rupees )		
Directors' remuneration	3,318,000	3,318,000	
Key management personnels' remuneration	36,879,279	26,015,499	

## 15 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on October 26, 2016 by the Board of Directors of the Company.

### 16 GENERAL

Figures have been rounded off to the nearest rupee, unless otherwise stated.

Sd

Abbas Akberali Chief Executive Sd

## INVESTORS' EDUCATION

In pursuance of SRO 924(1)/2015 dated September 9th, 2015 issued by the Securities and Exchange Commission of Pakistan (SECP), the following informational message has been reproduced to educate investors.





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